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## **NEWS**

### ATSC 3.0

Next Gen TV offering Television Industry a change to impede Piracy and Compete in OTT Era.

Samsung, LG and Sony –the biggest TV manufacturers - have recently ioined Fox. NBC and Telemundo Owned Stations Group and a growing broadcasters list of leading in voicing their commitment to ATSC 3.0. which powers Next Gen TV. With ATSC 3.0's large-scale introduction now looking assured for 2020, broadcasters will be able to introduce a variety of cool, new internet-enabled business and consumer features with the standard's advanced transmission technologies.

These features will let broadcasters offer more channels along with better picture and sound quality, while improving broadcast reception for both TV and mobile viewers. In short. broadcasters will have the opportunity to redefine themselves by offering lots of new viewing experiences including those comparable to OTT subscription and ad-supported internet providers. And why not? People love OTT services like Netflix, Amazon and Hulu for their phenomenal original content and, at an even more basic level, how they make TV fun with appealing user interfaces and tailored content recommendations. For broadcasters and content providers looking to compete in this dynamic new world, creating seamless viewer experiences between broadcast channels and their growing subscription OTT services

could help close the gap.

Yet these promising new premium content profit centers will be doomed, even before they begin, if broadcasters miss the opportunity to incorporate necessary technological safeguards and defend themselves against competing pirate services bent on destroying what could become a boon for the industry.

The Next Gen TV standard has the usual assortment of Digital Rights Management (DRM) tools, but neither DRM nor the standard, itself, include anti-piracy measures. Ultimately, the revenue from this new market will depend on broadcasters' willingness to target pirate streaming services by protecting their high-value content and services against theft. Without the additional layer of anti-piracy protection, these new broadcast services will suffer the same fate as the music industry.

The movie studios sought to prevent what happened to their music brethren by encrypting DVDs with DRM at the outset of that industry, letting DVD player manufacturers know they would be excluded from this profitable new market if they failed to agree to their content protection rules.

Continue in page 5

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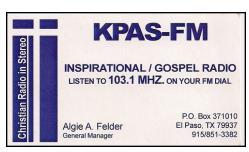
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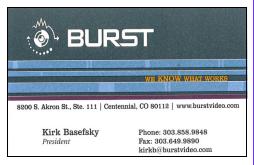
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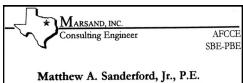












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# Elimination of Requirement that Broadcasters Post Their Licenses Becomes Effective.

By David Oxenford on February 8, 2019 Posted in AM Radio, FCC Fines, FM Radio, General FCC, Television

As we wrote here, at the FCC's December meeting, the FCC was scheduled to adopt an order eliminating the requirement that broadcasters post a physical copy of their licenses and other instruments of authorization at their control points or transmitter sites. In fact, the Commission adopted that order before the meeting, and it today published the order in the Federal Register,

meaning that it is effective as of today. This order was adopted as part of the FCC's Modernization of Media Regulation initiative. As a station's licenses are now generally available online, the FCC stated that they saw no reason to require that they be posted at station locations not normally accessible to the public. So there is now one less regulatory requirement for broadcasters to worry about.

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EL PASO, TX SBE CHAPTER 38 MEETING MINUTE

DATE 2/12/2019 LOCATION: COMO'S ITALIAN REST.

*MEETING CALLED TO ORDER*: 12:47 PM, BY ANTONIO CASTRO. THERE WERE 10 ATTENDANTS.

**REPORT OF THE SECRETARY**: MINUTES IN THE FEBRUARY NEWS-LETTER. ACCEPTED BY DAVID HALPERIN, SECONDED BY NORBERT MILES.

**REPORT OF THE TREASURER**: \$4,627.24 IN THE BANK. ACCEPTED BY NORBERT MILES, SECONDED BY MARIO TELLEZ.

REPORT OF THE CERTIFICATION COMMITTEE: GLEEN LEFFLER TO RE-CERTIFY AS CSRE.

REPORT OF THE MEMBERSHIP COMMITTEE: NO REPORT

**REPORT OF THE FREQUENCY COORDINATOR COMMITTEE:** NOE RODRIGUEZ (KFOXTV) TO HELP WITH THE COORDDINATION WITH CD.JUAREZ BROADCASTERS. WHAT A GREAT JOB THE BROADCASTERS DID WITH THE PRESIDENTIAL VISIT TO EL PASO.

REPORT OF THE SCHOLARSHIP COMMITTEE: NO REPORT.

**REPORT OF THE WEBSITE COMMITTEE: 2497 HIST LAST TIME.** NOW 2515= 28

**REPORT OF THE EAS CHAIRMAN**: MONTHLY TEST NM AND TX WERE FINE. EAS ANNUAL MEETING TO BE HELD ON JUNE 11 AT THE 911 BUILDING, 9:30 AM.

REPORT OF THE PROGRAM COMMITTEE.: COLIN TESLER FROM BURST COMMUNICATIONS WILL BE AT THE MARCH MEETING.

UNFINISHED BUSINESS: ENNES WORKSHOP TO BE HELD IN MAY 30.

NEW BUSINESS OR ANY ITEMS FOR THE CHAPTER INTEREST: CARLOS SOSA NO LONGER WISH TO SERVE AS VICE-CHAIRMAN. NEW VICE CHAIRMAN ELECTED: BRUNO CRUZ. OTHER: GLENN LEFFLER IN CHARGE OF KBNA-KAMA RADIO ENGINEERING

NEXT MEETING DATE AND LOCATION: MARCH 12, 2019. AT KTSM NEW BUILDING, 12:00 PM

MEETING ADJOURNED: AT 13:07 PM.

## CONGRATULATIONS TO OUR RECENTLY ELECTED NEW VICE-CHAIRMAN: BRUNO CRUZ !!!!





IN FEBRUARY WE HAD ONLY OUR REGULAR MEETING AT THE COMO'S ITALIAN RESTAURANT. IT WAS A LAST MINUTE CANCELATION FROM BURST COMMUNICATIONS. SOMETHING UNEXPECTED HAPPENED IN THEIR AGENDA. THERE IS A PROMISE TO MEET THEM IN A NEAR FUTURE.

FOR MARCH, WE WILL HAVE A
DOUBLE FEATURE IN OUR CHAPTER
MEETING: IT WILL BE HELD AT THE
BRAND NEW KTSM-TV INSTALLATION,
AND THE VISIT OF TOM AMADOR,
REGIONAL SALES MANAGER OF
DIALIGHT, WHO WILL PRESENT NEW
OBSTRUCTION LIGHT PRODUCTS AS
WELL AS TO SPONSOR THE LUNCH...

### WHEN:

TUESDAY MARCH 12, 2019.

### PLACE:

KTSM-TV, 3801 CONSTITUTION DR, BUILDING "D", EL PASO, TX. 79922.

### TIME:

12:00 PM











What they did not see coming, however, was the loss of billions of dollars with the emergence of DRM-only DVD as a format for piracy growth. Pirates embraced the convenient discs over the original VHS format, because they could be perfectly replicated and easily transported all over the world.

Not for long, though. Realizing the financial hit they were taking, and that DRM alone was not enough to protect their DVD business, content providers required manufacturers to install playback control watermarking for their Next Gen Blu-ray format, effectively shutting down the pirated optical disc market. (*Full Disclosure: I represent Verance, the company behind the Cinavia anti-piracy technology utilized by major movie studios, as well as Aspect, a foundational element of the Next Gen TV standard.*)

Today's broadcasters and content providers should follow the same lead as movie studios when it comes to content protection in the era of Next Gen TV, but first they will have to overcome manufacturers' resistance to Next Gen TV anti-piracy measures. I believe this can be done. The consumer electronics industry operates on the theory of "perceived obsolescence," which means that to stay in business it must convince consumers of the constant need to upgrade. So even though your iPhone or Galaxy may work perfectly well, the perception is you need to get the next shiny new phone. As multiple recent consumer surveys have made clear, when it comes to selling the next generation of TVs starting in 2020, Next Gen TV is the motivator. Potential customers say they are drawn to a variety of its new personalized audio and video features including access to multiple languages, hometown announcers for national broadcast games and selecting multiple camera angles, as well as interactive capabilities such as catch-up TV and start over.

Without the support of broadcasters or streaming services, the adoption of Next Gen TVs will be challenging at best and TV sales will lag. New business models that make broadcast competitive with SVOD and OTT will be at risk. Now is the time for the content side of the business to encourage TV manufacturers to promote legitimate broadcast services.

Bill Gates knows this. In his now-famous <u>1996 essay</u>, *Content is King*, the Microsoft founder looked at long-term winners in the television revolution and predicted the next big upheaval would come with internet-delivered content. More broadly, Gates knew that new distribution channels and supporting hardware cannot exist without compelling content.

For Next Gen TV and its new revenue-generating broadcast OTT services to thrive, broadcasters and studios must start thinking like Gates and realize Kodi and other black boxes for what they are – direct competitors offering reliable, high-quality offerings at prices far lower than legitimate OTT services. A report released by Sandvine indicated 6.5% of U.S. households are stealing live TV service at a cost to service providers of \$4 billion in annual revenue.

Next Gen TV empowers content providers and broadcasters like never before, handing them the cards to stay competitive. In order for that to happen, however, they must remember what the studios learned in their earlier successful quest to end DVD/Blu-ray disc piracy: content is king, and these assets must be protected with more than DRM.

Mitch Singer, formerly Chief Digital Strategy Officer of Sony Pictures Entertainment, is an industry media and technology consultant.